

Case study

BRIEF

Badenoch & Clark was approached by this FTSE 250 company ready to embark on a highly confidential acquisition. Upon consultation with our experienced consultant, it was agreed that an Interim Integration Director with FTSE experience and practical assignment knowledge of both acquisition and then subsequent integration was required. This would then be followed by two senior level interim positions to ensure delivery of this business critical piece of work.

METHOD

Using a combination of a trusted network of interims, combined with market knowledge and headhunting, we were able to provide the client with a highly experienced shortlist of interims with an enviable track record in delivering to this type of brief. This included those with backgrounds from top strategy consulting firms, fully interviewed and referenced, with a full competency, motivational and cultural fit assessment included.

COMMENTS

“*Informative and insightful about their subject and always on the front foot regarding what I need. I genuinely like it when I can pick up the phone or send an email to Badenoch & Clark and ask for help. As an example we have recently acquired a business and I needed a top class Integration Director at very short notice. Without much of a specification and within three days, I had three outstanding candidate CV's in my inbox and we appointed one who is working with us now. This was then followed up with two more appointments to support this role. Badenoch & Clark have taken the time to understand our business, understand my challenges and most importantly have taken the time to understand our culture. When there have been challenges Badenoch & Clark just gets on and finds a way of ensuring that my problems are solved.*”

Group Transformation Director

- RESULT -

An Interim Integration Director to report to the board was successfully appointed within seven working days, the remaining two positions within a further five working days. Successful hire of a three person M&A Integration team that delivered a positive acquisition and merger experience for both companies within nine months.