

Case study

BRIEF

St George's University Hospitals Foundation Trust was working on a transformation project to enhance its position as a first class provider of services to its London healthcare patients. As part of this project, the Trust's Executive Board reviewed the Procurement function, the outcome of which was to appoint a number of procurement posts as part of a departmental restructure.

Badenoch & Clark was selected as one of three suppliers to assist in the recruitment process.

COMMENTS

“The candidates that Badenoch & Clark submitted for interview were exactly what we were looking for. They ensured that they came to meet me and took the time to fully understand what I was looking for in the positions available. They only sent CV's over once they had thoroughly vetted the candidate and were 100% confident that they met our remit; they did not send a plethora of CV's in the hope that one would stick. Of the successful candidates that they put forward, all of them have exceeded expectations within their first month of starting with the Trust. I can confidently say that I would not have successfully delivered this campaign without Badenoch & Clark's help and would highly recommend them.”

Kelly Mellows / Head of Procurement Operations

- RESULT -

Badenoch & Clark successfully filled the Head of Procurement, Sourcing Lead and Sourcing Analyst posts for the Trust. We tested candidates through face to face competency-based interviewing to ensure only candidates that matched both the technical specification and the desired soft skills - those 'up for the challenge', able to affect change, and work under challenging circumstances – were short-listed and presented to the Trust.